

# David Yost

Orlando, FL • Mobile: (561)-410-9580 • davidyost10@gmail.com • linkedin.com/in/davidsyost

## EDUCATION

**University of Central Florida**, Orlando, FL

*Bachelor of Science in Business Administration, Finance*

**Honors:** President's Honor Roll (2x), Dean's List (5x)

**Expected Graduation: December 2026**

**Cumulative GPA: 3.8**

## PROFESSIONAL EXPERIENCE

**PNC Financial Services** – Pittsburgh, PA

**May 2025 – Present**

*Commercial and Corporate Banking Healthcare Vertical Intern, Financial Services Industry*

- Pitch \$17.9M term loan with equity contribution, credit expansion, and cross-sell to Private Banking and investment banking
- Analyze pricing database to structure \$75M or \$100M Letter of Credit for University Health Care based on relationship value
- Support Trinity Health syndicated restructuring, raising PNC's DHE to \$40M and cross-selling treasury and asset management

**Lockheed Martin** – Orlando, FL

**September 2024 – May 2025**

*Financial Planning and Analysis Intern, Aerospace, Security, and Defense Industry*

- Forecasted monthly outcomes from weekly actuals, projecting an average \$430M O/R by analyzing financial trends and variances
- Reviewed FEA forms for compliance, identified issues, and collaborated with FP&A to implement required revisions promptly
- Processed SAP and legacy third-party orders, ensuring timely submission and compliance with accurate financial reporting

**Stroller To Go** – Orlando, FL

**January 2024 – January 2025**

*Delivery Man & Cleaner, Rental Industry*

- Proficiently managed over 20 daily stroller drop-offs and pick-ups, ensuring prompt service and high customer satisfaction
- Developed a new multi-step cleaning process leading to quick and effective cleaning that decreased cleaning time by 30%
- Examined sales and expense data with the team, identifying key cost-saving opportunities and improving overall business profit

**4Acre Commercial Real Estate** – Orlando, FL

**February 2024 – June 2024**

*Commercial Real Estate Research Analyst Intern, Commercial Real Estate Brokerage Firm*

- Collected, analyzed, and consolidated data on 200 commercial properties daily, improving database accuracy and efficiency
- Facilitated the coordination and successful execution of property showings, contributing to \$2,038,000 in total sales revenue
- Researched future potential clients and properties and curated comprehensive reports to present to agents & stakeholders

## LEADERSHIP AND PROFESSIONAL DEVELOPMENT

**UCF ALPFA (Association of Latino Professionals for America)** – Orlando, FL

**August 2024 – Present**

*Director of Events*

- Streamlined data-driven insights from surveys to enhance event programming, resulting in a 38% uplift in member satisfaction
- Cooperate cross-functionally with 2 committees to reach organizational goals, ensuring communication and event impact
- Manage as the primary contact for 4 committee members, fostering collaboration and guidance in executing projects and events

**UCF FMA (Financial Management Association)** – Orlando, FL

**August 2023 – Present**

*Treasury Committee Member*

- Attend weekly Excel workshops to strengthen skills in XLOOKUP, PivotTables, and nested IF statements for effective data analysis
- Leverage Excel to track and manage over \$3,000 in dues from 80+ FMA members, ensuring precise financial data accuracy
- Collaborate with committee members to create and execute fundraising initiatives to raise funds for FMA events and activities

**UCF Men's Water Polo Club** – Orlando, FL

**August 2023 – August 2024**

*Treasurer*

- Strengthened member relationships and implemented strategic recruitment strategies, increasing club membership by 52%
- Recorded and audited \$2,400 in membership dues, receipts, and club transactions accurately using Microsoft Excel spreadsheets
- Organized club events and increased engagement through various social media sites as well as mentoring 15 new members

**UCF DECA (Distributive Education Clubs of America)** – Orlando, FL

**August 2023 – August 2024**

*ICDC Competitor*

- Competed at the 2023 Collegiate DECA States, placing 3<sup>rd</sup> in Entertainment Marketing and 5<sup>th</sup> in Fashion Merchandising
- Engaged in Business Role-Plays on a weekly basis and develop problem solving, communication, and professional skills
- Examine different business cases to improve the company's financial reporting, data accuracy, forecasting, and analysis

## ADDITIONAL INFORMATION

**Computer Skills & Languages:** Microsoft Office | Excel | Word | Teams | MATLAB | Fluent in English | Proficient in Mandarin

**Certifications:** MOS Microsoft Excel Expert 2019 | MOS Microsoft Associate 2019 | Certified Lifeguard by the American Red Cross

**Interests:** Water Polo | Swimming | Fashion | Personal Investing | Music | Foreign Languages | Aerospace | Football